

COURSE CATALOG



perpower?

Profile Evaluations, Inc. (PEI)
The Public Safety Group (PSG)

For questions contact: info@pei-911.com or call 386-239-3514

TABLE OF CONTENTS

ABOUT PEI-911 ONLINE 1
FREQUENTLY ASKED QUESTIONS
ABOUT PEI-911 ONLINE - PRINCIPALS2
PROFILE EVALUATIONS, INC.
THE PUBLIC SAFETY GROUP2
COURSE DEVELOPERS AND LEAD INSTRUCTORS2
ADJUNCT INSTRUCTORS4
ONLINE TRAINING COURSES
ACTIVE ASSAILANT, 6 th Edition
BASIC TELECOMMUNICATOR TRAINING, 3rd Edition
BRING IT ON! 2 ND Edition: Surviving and succeeding in this crazy, wonderful profession
BUILDING FOR EXCELLENCE, 4^{th} edition: management and leadership tools for 9-1-1 Professionals 12
CHALLENGING CALLERS, $3^{ ext{RD}}$ edition: communicating with children, elderly and mentally impaired 1^{4}
COMMUNICATIONS CENTER LIABILITY, 2 ND Edition
COMMUNICATIONS TRAINING OFFICER, 4TH EDITION
CRIMES IN PROGRESS, 2 ND Edition
CULTURAL DIVERSITY, 2 ND Edition – Ripped From the Headlines
CUSTOMER SERVICE24
DOMESTIC VIOLENCE, 2 ND Edition26
HIRING RIGHT FOR 9-1-1, 3rd Edition28
STRESS: IT'S ALL IN YOUR HEAD30
SUICIDE INTERVENTION, 2 ND Edition
COURSE SCHEDULE34
REGISTRATION FORM38
CANCELLATION POLICY39
COMPUTER SOFTWARE/HARDWARE REQUIREMENTS39





ABOUT PEI-911 ONLINE

PEI-911 Online provides comprehensive, quality training in a supportive, instructor-led online environment.

PEI-911 Online Courses are:

- > INFORMATIVE timely and easy-to-understand instruction provided by top industry experts.
- INTERACTIVE students and instructors continuously interact through emails and online assignments.
- > REWARDING students are given the opportunity to network with their peers to share information and discuss subjects of mutual interest.
- COST-EFFECTIVE there are no travel costs and no hidden fees. All course materials and textbooks are included in the tuition

FREQUENTLY ASKED QUESTIONS

What is the format of PEI-911 Online Courses?

PEI-911 Online training courses are instructor-led, interactive and delivered asynchronously with scored assignments and a final exam. This means that participants may login at any time that is convenient for them on any given day to work on that week's assignments and post responses to the discussion forums. Each assignment has a maximum point value assigned to it. The maximum point score a participant can achieve by satisfactorily completing all assignments and the final exam is 200 points. Participants must score at least 160 points (80%) to earn certificates of completion awarding training hours.

Are PEI-911 Online Courses Self-Study?

No, PEI-911 Online courses are not self-study; there is a start date and an end date and assignments that must be completed each week.

How much time can I expect to spend each week completing assignments?

Depending on the course, you can expect to spend anywhere from 2 to 5 hours per week completing course assignments and interacting with your fellow classmates.

How long does it take to complete a PEI-911 Online course?

Time frames range from 3 to 6 weeks, depending on the course.

Do we receive a course textbook?

Yes, all PEI-911 Online courses have comprehensive course textbooks. With most courses, the textbook is downloaded, chapter by chapter, from the course website.

Any other questions? Email us at info@pei-911.com



ABOUT PEI-911 ONLINE - PRINCIPALS

PEI-911 Online is a collaboration of Profile Evaluations, Inc. (PEI) and The Public Safety Group (PSG). Students who successfully complete PEI courses will receive a course certificate from PEI; students who successfully complete PSG courses will receive a course certificate from PSG.

PROFILE EVALUATIONS, INC.

Profile Evaluations, Inc. (PEI) has been serving the public safety communications industry since 1988. Experts in employee selection, training and development, PEI was the first to develop and validate an employee selection program specifically for public safety communications personnel, that assessed "soft skills" – personality, mental ability, and multi-tasking – through testing and behavior-based interviewing. In 2007, PEI launched the online training platform – PEI-911 Online, that offers comprehensive, instructor-led online training courses from PEI and the Public Safety Group. PEI-911 Online continues PEI's 35-year dedication to quality and excellence and, due to its popularity, is now the primary focus of PEI's business. For more information visit www.pei-911.com

THE PUBLIC SAFETY GROUP

The Public Safety Group (PSG) was incorporated in 1994 to train public safety professionals. The Public Safety Group has provided training for more than 1,000 public safety professionals a month all over the United States. The Public Safety Group's motto is to provide the highest quality training at affordable prices. PSG offers live and online training that is professional, motivational and can be customized specifically for your agency. For more information visit www.publicsafetygroup.com

COURSE DEVELOPERS AND LEAD INSTRUCTORS



Tony Harrison is President of The Public Safety Group. He has over 36 years of public safety communications experience. He has lectured to over 20,000 public safety professionals in more than 150 cities, 48 states and 3 countries and presented at national APCO and NENA conferences. He holds a BA in Criminal Justice and a MA in Political Science.

Tony has served as a deputy sheriff, retiring after 20 years with the rank of Captain, and a calltaker, dispatcher, training coordinator and communications supervisor. Tony was the on-duty shift supervisor during the April 1995 bombing of the Alfred P. Murrah federal building in Oklahoma City, the largest domestic terrorist event in U.S. history. Tony has served on numerous national APCO and NENA committees. He also holds the distinction of APCO life member and Emergency Number Professional (ENP) from NENA.



COURSE DEVELOPERS AND LEAD INSTRUCTORS



Candice Solie (Candi) is Vice President of PEI. She has worked in the public safety communications industry for over 35 years and is a well-known speaker and trainer on issues relating to public safety communications employee selection, training, and management. She has extensive knowledge and experience in training course design and instruction, as well as job analysis and performance appraisal system design and development for public safety communications positions.

Ms. Solie previously served as the Director of the APCO Institute, the training division of APCO International. During her tenure, she oversaw all Institute operations and designed and co-authored several highly successful new hire and in-service training programs for public safety communications personnel, including *Public Safety Telecommunicator I, 6th Edition* (PST1-6) student and instructor courses, *Fire Communications, 1st Edition* student and instructor courses, and the *Registered Public Safety Leader (RPL)* certification course. She also wrote and presented numerous web seminars relating to employee selection, training, and management. Prior to her tenure at the APCO Institute, Ms. Solie served on the APCO Editorial Advisory Committee and the APCO Call Center Standards Committee.



Richard Solie (Dick) is President of PEI. He has over 35 years' experience as a public safety communications consultant. He served four years (two terms) on the APCO Board of Directors as the CAC Board Representative and was the recipient of the 2020 APCO Jack Daniel Award of Distinction for exceptional accomplishments by a commercial member in the field of Public Safety Communications. He also has served on the APCO Strategic Planning Workgroup, the Management Symposium team, the CEI Task Force,

the Professional Development Events Committee, the Telematics Committee, and the Registered Public Safety Leader (RPL) course development work group.

Prior to joining PEI, Dick was Executive Vice President of one of the nation's largest financial services companies where he was responsible for the design and implementation of new products and services, and the selection and development of a staff of over 300 employees.

Dick holds a Juris Doctorate from William Mitchell College of Law and is a licensed attorney in the State of Minnesota.



ADJUNCT INSTRUCTORS

Our adjunct instructors represent some of the finest instructors in public safety communications. Each instructor has extensive public safety communications experience.



Paul Barbour is a highly decorated 29-year veteran of the Edmond Police Department, as well as a professional consultant. His career began as a dispatcher in Locust Grove, OK. After 4 1/2 years as a dispatcher at Locust Grove, he joined the Edmond police Department as an officer and retired as a Lieutenant in 2014. Paul holds an A.S. Degree in Police Science and is a certified police advanced instructor with CLEET as well as a Certified QPR Instructor and a Certified Internal Affairs Investigator.

Paul was a dispatcher during the time of the Edmond Post Office Massacre in 1986, which remains one the deadliest workplace violence acts in American History. Paul has responded to numerous volatile situations which include barricaded suspects, high risk actively armed suicidal people, suicidal barricades and hostage situations. He led the Crisis Negotiations Team at the Edmond Police Department for 16 years, beginning with its inception under his leadership in 1998, and is a graduate of the FBI's prestigious National Crisis Negotiation Course.



Tracy Eldridge has been in Public Safety since the late 90's. After 26 years and counting in Public Safety, Tracy has recently launched her own company and podcast "On Scene First" that focuses on educating public safety professionals on technology tools and mental health resources to help save lives on both sides of the call. She previously served as the 9-1-1 Operations Lead at RapidSOS and was the Chief

Dispatcher for a Massachusetts communications center from 2003 to 2016. Her passion for teaching telecommunicators, EMTs and firefighters started in 2006 and in her spare time she travels around the country teaching for The Public Safety Group. Her motto is "Life is too short to not know how to save one."



Michelle Henderson began her career in 1993 as a police dispatcher with the Oklahoma City Police Department. She worked there for six years answering 911 calls and dispatching officers in the field. During that time, she was also a trainer responsible for overseeing many new dispatchers as they began their career. In 1999, Michelle left dispatch and went to the police academy. She worked as a patrol officer

for six years and then was promoted to Investigations as a detective. In 2011, she was promoted to Lieutenant as a first-line supervisor. Michelle is currently assigned to dayshift patrol as a field supervisor on the east side of the city. After leaving dispatch in 1999, Michelle continued to work many overtime hours as a dispatcher. It is only recently that she retired her headset.



ADJUNCT INSTRUCTORS, CONTINUED



Brian Porter Sr. has been an instructor for the Public Safety Group for over 19 years bringing over 34 years of public safety experience to the table. He has lectured to hundreds of public safety professionals across the United States and online. Brian is currently a shift supervisor for the Stillwater, Oklahoma Central Communications / E-911 Division where he has served for over 29 years. He has served as call taker, dispatcher, instructor, communications training officer, training coordinator, and

supervisor. Brian has completed thousands of hours of training spanning all public safety disciplines including police, fire, EMS, and emergency management. He has vast experience on both sides of the radio having served as a reserve police officer, a volunteer firefighter, and as an intermediate EMT/Field Supervisor for over 14 years. Brian has served as the Oklahoma TERT Coordinator, Vice President of The Oklahoma State Law Enforcement Communications Association, President of the Oklahoma APCO Chapter, and the conference chairman for the Oklahoma Public Safety Conference.

ACTIVE ASSAILANT, 6TH Edition

The active assailant has become a part of modern society. The role of the calltaker/dispatcher is critical, and your knowledge of the active shooter protocol will help you save lives. This class will give you a historical perspective and will review numerous incidents including actual 9-1-1 calls and radio tapes. The class will also look at what future active assailant incidents may involve.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Know what the Active Assailant is.
- Develop techniques to respond to Active Assailant incidents.
- Improve and expand your calltaking and dispatching techniques.
- Know what to expect.

WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what's working for them – share information and materials – build a support network of friends in 'like' positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn how to better handle calls.
- Certificate of Completion from the Public Safety Group awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Introduction to the Active Assailant and the Police/Fire/EMS Response

What is the Active Assailant? The Mind of the Active Assailant Locations of the Active Assailant Police Tactics EMS and Fire Considerations

Week 2: The Communications Response

The School Shooter: The US Secret Service Study
The FBI Study
Locations of Active Assailants
The Calltaker's Role in an Active Assailant Incident
The Dispatcher's Role in an Active Assailant Incident
Case Studies

ACTIVE ASSAILANT, 6TH Edition, continued

Week 3: The Active Assailant Terrorist

Active Assailant Terrorist
What Can We Do?
Threats
What to Look For
The What Ifs of Active Assailant Incidents
Nationwide Suspicious Activity Reporting
Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 - includes all course materials

Register Online at www.pei-911.com

BASIC TELECOMMUNICATOR TRAINING, 3rd Edition

This four-week interactive course teaches you the basic skills and responsibilities of a public safety telecommunicator. Topics include roles and responsibilities, legal aspects, interpersonal communications, technologies, telephone techniques, call classification, radio communication, and stress management.

PREREQUISITES:

None

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand the role and responsibilities of a public safety telecommunicator.
- Understand and demonstrate the basic skills needed to perform the job of a public safety telecommunicator.
- Employ basic stress management skills.
- Understand the liability aspects of public safety communications.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn the basic skills and responsibilities of a public safety telecommunicator.
- Certificate of Completion from the Public Safety Group awarding 40 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Roles and Responsibilities

The Role of the Public Safety Telecommunicator Characteristics of a Telecommunicator Organizational Mission Telecommunicator Ethics Legal Aspects

Week 2: Interpersonal Communications and Technologies

The Communications Process
Effective Listening
Customer Service
The History of 9-1-1
Technology used in 9-1-1

BASIC TELECOMMUNICATOR TRAINING, 3rd Edition, continued

Week 3: Telephone Techniques and Call Processing

Telephone Techniques and Call Processing
The Basics of Call Taking
Calming Skills and Techniques
Call Prioritization
General Calls
Fire/EMS Calls
Law Enforcement Calls

Week 4: Radio Communications and Stress Management

Basic Radio Dispatching
Descriptions
The Fight-or-Flight Response
Sources of Stress in Your Life
Stress Management
Critical Incident Stress
Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 4 WEEKS VIA PEI-911 ONLINE.

\$425.00 – includes all course materials

Register Online at www.pei-911.com

BRING IT ON! 2nd Edition – Surviving and Succeeding in this Crazy, Wonderful Profession

This crazy, wonderful profession isn't for everyone. It's tough – it's challenging – and if you don't know how to take care of yourself, it can take a toll on your mind and body. This informative and highly motivational 3-week course is a how-to guide for surviving shift work and stress, handling conflict resolution, and remaining positive in a negative environment. It's **valuable** training for **ALL** communications professionals and a **MUST** for every new hire!!

PREREQUISITES:

None

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand the effects shift work has on your mind and body.
 - Understand and apply proven techniques to help you survive the perils of shift work.
 - Understand the effects stress has on your mind and body.
 - Understand and apply the techniques to become stress resistant.
 - Understand and apply the techniques for effective conflict resolution.
 - Understand and apply the techniques for remaining positive in a negative environment.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you gain a good understanding of how to effectively handle shift work, stress, difficult coworkers, and negativity.
- Certificate of Completion from Profile Evaluations, Inc. awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Surviving Shift Work

- The Perils of Shiftwork
- Surviving Shift Work
- Home Life and Relationships Making a "Bless out of the Mess"
- From the Trenches Surviving shift work.....

BRING IT ON! 2nd Edition -

Surviving and Succeeding in this Crazy, Wonderful Profession,

continued

Week 2: Becoming Stress Resistant

- Common Sources of Stress
- From the Trenches Living with PTSD...
- Signs and Symptoms of Untreated Long-Term Stress
- How Do I Know if I'm Burned Out?
- Becoming Stress Resistant The Six Stress Busters

Week 3: Handling Conflicts and Remaining Positive in a Negative Environment

- Steps for Effective Conflict Resolution
- Dealing with Difficult People (or my coworkers are driving me nuts!!!)
- Confronting a Difficult Coworker
- Remaining Positive in a Negative Environment
- Strategies for Combating Negativity
- From the Trenches Remembering why I love my job....
- Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 - includes all course materials

Register Online at www.pei-911.com

BUILDING FOR EXCELLENCE, 4th Edition – Management and Leadership Tools for 9-1-1 Professionals

This comprehensive and motivational course is a *must* for every current or aspiring supervisor or manager. The course_looks at management and leadership in terms of personal, organizational, and professional excellence *within the field of public safety communications*. It applies the proven principles and practices from the wealth of generic training available and *brings it home to our profession* and our *unique needs and motivators*.

Building for Excellence, 4th Edition addresses the *current issues affecting our industry* and provides you with the tools and information you need to maximize your abilities and build for excellence within your chosen profession.

PREREQUISITES:

Public Safety Communications experience.

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Articulate your vision and values.
- Understand your and your team's unique personality characteristics and motivators.
- Understand and demonstrate the qualities of a true leader.
- Understand and apply the techniques of effective oral and written communications.
- Establish and maintain fair and motivational Performance Standards.
- Recognize and motivate employees to peak performance.
- Understand how to avoid liability issues.
- Understand and apply the techniques for dealing with problem employees.
- Recognize and prepare for the technology and people challenges and opportunities facing public safety communications professionals as our industry evolves.

WHAT YOU WILL RECEIVE:

- Comprehensive 100+ page course textbook.
- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you build your management and leadership skills.
- Certificate of Completion from Profile Evaluations, Inc. awarding 30 training hours upon successful completion of the course.

BUILDING FOR EXCELLENCE, 4th Edition – Management and Leadership Tools for 9-1-1 Professionals, continued

COURSE OUTLINE:

Week 1: Excellence Begins with You

- Managing and Leading Is There a Difference?
- Defining Your Vision and Values The Foundation of Leadership
- Understanding Your Personality Type Not Everyone Thinks Like You!

Week 2: Leading with Excellence

- Qualities of a True Leader
- The Power of Attitude Become What Your Believe
- Setting the Tone for a Positive Culture
- Becoming a True Leader Walk the Talk: Evaluating Your Leadership Skills

Week 3: Communicating with Excellence

- Getting Your Message Out Skills for Effective Oral Communications
- Active Listening Skills to Enhance Comprehension
- How You Write Defines Your Image Skills for Effective Written Communications

Week 4: Managing with Excellence - Defining Excellence

- Expect the Best Establishing a Proactive Performance Evaluation Process
- Developing Performance Standards
- Documenting and Evaluating Performance
- Coaching and Counseling Others
- Encouraging the Heart Recognizing and Motivating Peak Performance

Week 5: Managing with Excellence – Tackling the Tough Issues

- Gossips, Complainers and Terminators, Oh My.... Dealing with Problem Employees
- Avoiding Legal Pitfalls Understanding Liability Issues in the Employment Process

Week 6: The Changing Face of Public Safety Communications

- Challenges and Opportunities: The Past...the Present...The Future Next Generation 9-1-1
- Challenges and Opportunities: Attracting and Retaining a Multi-Generational Workforce
- The Future Belongs to You....Working Together for the Common Good
- Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 6 WEEKS VIA PEI-911 ONLINE.

\$435.00 – includes all course materials

Register Online at www.pei-911.com

CHALLENGING CALLERS, 3rd Edition – Communicating with Children, the Elderly and the Mentally Impaired

Most callers who wish to report a crime or need assistance are ordinary individuals experiencing unordinary events. You know how to take these calls and process them efficiently and effectively. But what happens when the caller is a child, or is elderly, or is suffering from a mental impairment such as Alzheimer's or Autism? Do you have the tools, and most of all the patience, to assist those callers? This comprehensive 3-week course helps you gain a better understanding of how to effectively communicate with these challenging caller types.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand and apply effective active listening techniques.
- Understand and apply the general guidelines for communicating with verbally impaired callers.
- Develop a general understanding of the most common serious mental illnesses that can inhibit communication.
- Understand and apply the general guidelines for communicating with the mentally impaired.
- Understand and apply the general guidelines for communicating with the elderly, including those with Alzheimer's.
- Understand and apply the general guidelines for communicating with children, including those with Autism.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you gain a basic understanding of how to effectively communicate with these challenging caller types.
- Certificate of Completion from **Profile Evaluations, Inc.**, awarding **8 training hours** upon successful completion of the course.

COURSE OUTLINE:

Week 1: The Big Picture

- Active Listening The Key to Effective Communications
- General Guidelines for Communicating with Verbally Impaired Callers

CHALLENGING CALLERS, 3rd Edition – Communicating with Children, the Elderly and the Mentally Impaired, continued

Week 2: The Mentally Impaired

- Mental Illness
- "Frequent Flyers"
- Guidelines for Communicating with the Mentally Impaired
- Suicidal Thoughts or Actions

Week 3: The Elderly and the Child Caller

- Guidelines for Communicating with Elderly Callers
- Guidelines for Communicating with Child Callers
- Dealing with Autism and Autism Spectrum Disorders (ASD)
 - o Guidelines for Communicating with an Autistic Child or Adult
- Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 – includes all course materials

Register Online at www.pei-911.com

Communications Center Liability, 2nd Edition

We live in a litigious society and the threat of a lawsuit involving communications professionals is real. Liability issues in the communications center have become a major issue. It is important for all members of the communications center to learn skills to reduce liability.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand your exposure to liability.
- Understand basic legal terms and their impact on your operations.
- Reduce liability issues surrounding your agency.
- Examine numerous cases from around the country.

WHAT YOU'LL RECEIVE:

- The ability to interact with your peers; discover common problems; find out what's working for them; share information and materials; build a support network of friends in like positions.
- One-on-one mentoring—feedback and assistance from your instructor as you learn how to reduce your liability risk.
- Certificate of Completion from the Public Safety Group awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Liability Basics

The Elements of a Lawsuit Common Legal Terms The Basics of the Court System Case Studies

Week 2: Liability Exposure

How to Reduce Your Liability Liability for the Trainer Federal Laws You Need to be Aware Of

Week 3: What Now?

How to Reduce Agency Liability Exposure Five Common Areas of Lawsuits Additional Case Studies

Communications Center Liability, 2nd Edition, continued

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 – includes all course materials

Register Online at www.pei-911.com

COMMUNICATIONS TRAINING OFFICER, 4th Edition

This dynamic and very comprehensive six-week course provides you with the tools and information you need to **maximize your skills** as a public safety communications **training professional**. Through completion of this course, you'll learn how to design and conduct CTO <u>and</u> classroom training that ensures trainees truly learn the skills and knowledge needed to survive and succeed in this rapidly changing and critically important profession.

PREREQUISITES:

This course is designed for aspiring CTOs, classroom trainers, training coordinators, and supervisors.

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Design and conduct successful standardized CTO and classroom training programs.
- Understand and apply the qualities of an effective CTO <u>and</u> classroom trainer.
- Understand and apply the techniques for successful oral communications.
- Understand and apply successful coaching and counseling techniques.
- Evaluate and document trainee performance fairly and accurately.
- Recognize and solve common training problems.
- Understand how learning styles impact training.
- Understand how to avoid training liability issues.

WHAT YOU'LL RECEIVE:

- Comprehensive 100+ page course textbook, Sample Standard Evaluation Guidelines (SEG),
 Daily Observation Report (DOR), Training Action Plan, Classroom Evaluation Form, CTO Trainer
 Critique Form and Classroom Trainer Critique Form.
- The ability to interact with your peers discover common problems find out what's working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you build your training/coaching skills.
- Certificate of Completion from Profile Evaluations, Inc. awarding 30 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: The Big Picture

- Objectives of a Standardized Training Program
- Qualities of an Excellent Trainer
- Roles and Responsibilities of a Communications Training Professional
- Adult Learning Principles and Adult Learning Styles

• COMMUNICATIONS TRAINING OFFICER, 3rd Edition, continued

Week 2: Getting your Message Out

- Active Listening Skills to Enhance Comprehension
- Skills for Communicating One-on-One
- Skills for Communicating Praise and Correction
- Skills for Communicating to a Group

Week 3: Designing Standardized CTO and Classroom Training Programs

- Basic Elements to Remember
- Levels of Learning
- Instructional Methodologies
- Identifying Training Needs and Writing Lesson Plans
- Structuring Your CTO Training Program

Week 4: Conducting Standardized CTO and Classroom Training

- Rates of Learning
- Conducting CTO Training
- Coaching and Counseling Others
- Conducting Classroom Training
- Encouraging the Heart Motivating Peak Performance
- Trainer Motivation

Week 5: Evaluating Performance

- Standard Evaluation Guidelines (SEG)
- Performance Evaluation Forms (Daily Observation Form (DOR), Training Action Plan, Classroom Training Evaluation Form)
- General Guidelines for Evaluating Trainee Performance

Week 6: Avoiding Legal Pitfalls and Tackling the Tough Issues

- Avoiding Legal Pitfalls Civil Claims of Negligence
- Tackling the Tough Issues Common Problems CTOs Encounter
- Remediate or Terminate?
- Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 6 WEEKS VIA PEI-911 ONLINE.

\$435.00 – includes all course materials

Register Online at www.pei-911.com

CRIMES IN PROGRESS, 2nd Edition

When Seconds Count®, are you prepared to respond? When 9-1-1 rings, and you have a call that is in progress, are you ready? This class is designed to provide you with the tools you need to respond to a variety of in-progress and high-risk calls. Topics include armed robberies, shootings, homicides, pursuits, and your role in responder safety and child missing calls.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Identify proper calming techniques to use during in-progress calls.
- Identify key questions for armed robberies, shootings, and homicides.
- Understand your role in missing children calls.
- Identify your role in AMBER alerts.
- Understand your role in responder safety.

WHAT YOU'LL RECEIVE:

- The ability to interact with your peers, to discover common problems, to find out what's
 working for them, to share information and materials, to build a support network of friends in
 like positions.
- One-on-one mentoring, feedback, and assistance from your instructor as you learn how to better manage job-related stress and stress at home.
- Certificate of Completion from the Public Safety Group awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Key Principals

The role of speed Calming techniques Handling multiple-call situations Armed robberies

Week 2: When Seconds Count®

Shootings and homicides Missing children Your role in AMBER alerts Pursuits

CRIMES IN PROGRESS, 2nd Edition, continued

Week 3: Responder Safety

Officer down
Your role in responder safety
Fire/EMS
Officer safety
Case studies
What you can do

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 - includes all course materials

Register Online at www.pei-911.com

Cultural Diversity, 2nd Edition – Ripped from the Headlines

More civil unrest has occurred in the past few years than occurred in the previous 40 years. With this backdrop, police officers have been the target of assassinations. This class will address your role in community-oriented policing, cultural diversity, de-escalation techniques and responder targeting. There is no other class on the market that addresses these issues in one comprehensive course.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Know your role in community policing.
- Develop techniques to respond to callers in crisis.
- Learn about hidden bias and its impact on call taking.
- Learn more about responder safety.
- Learn lessons from others who have experienced civil unrest.

WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what's working for them – share information and materials – build a support network of friends in 'like' positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn how to better handle calls.
- Certificate of Completion from the Public Safety Group awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Introduction to Community Policing and Cultural Awareness

Community Policing

Expectations of Customers

Cultural Competency

Our History of Discrimination

Biases and Behavior

How Does This Relate to Telecommunicators?

Week 2: Crisis Intervention

Crisis State of Mind

Crisis Intervention

Behavior Change

Active Listening Skills

Cultural Diversity, 2nd Edition – Ripped from the Headlines, continued

Week 3: Responder Safety and Civil Unrest

Violence Today
Responders as Targets
Ambush attacks
Case Studies
What Can Telecommunicators Do?
Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 - includes all course materials.

Register Online at www.pei-911.com

Customer Service

Good customer service skills are critical for all public safety communications professionals. Today it is not good enough to be technically competent. You must also provide a high level of service. This three-week course will teach you how to provide great service when handling difficult callers, and how to increase the level of service you provide each day.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will understand:

- Who are your "customers?"
- How to provide the highest level of service.
- The importance of providing high levels of service.
- How to provide great service when handling difficult callers.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn great customer service skills.
- Certificate of completion from the **Public Safety Group** awarding **8 training hours** upon successful completion of the course.

COURSE OUTLINE:

Week 1: Customer Service Basics

The Importance of Customer Service Who are our Customers?
Caller Expectations
Six Sins of Customer Service

Week 2: Keys to Customer Service

Stamp Collecting
Hooks
Annoying and Difficult Callers
Words to Use and Avoid
How to Defuse Anger

Customer Service, continued

Week 3: The Communications Process

Dealing with Profanity
What You Can Do To Provide Great Customer Service
Dispatcher-Field Responder Relations
Dispatcher-Dispatcher Relations
The Golden Rule of Dispatch
Course Wrap-up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 - includes all course materials

Register Online at www.pei-911.com

DOMESTIC VIOLENCE, 2nd Edition

Domestic violence is one of the most frequent calls you receive. This interactive three-week course takes a dynamic look at the truths and myths associated with domestic violence. Students will learn the techniques to handle domestic violence calls, why people stay in abusive relationships, the cycle of violence, what is domestic violence, and will review several case studies.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand why people stay in abusive relationships.
- Understand the myths surrounding domestic violence.
- Handle domestic violence calls more effectively.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn how to better handle domestic violence calls.
- Certificate of Completion from the Public Safety Group awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: What is Domestic Violence?

What is Domestic Violence aka Domestic Battering? Why do Partners Batter? Why do People Stay?

Week 2: Truths and Myths

The Cycle of Violence
Attributes of Violent and Non-violent Households
The Battered Woman Syndrome
Safety Plans
Non-Traditional Domestics
Domestics Involving Agency Personnel
Cultural Issues

DOMESTIC VIOLENCE, 2nd Edition, continued

Week 3: Call Taking Techniques

Call Taking Techniques
Specific Questions for Domestic Violence Calls
Communicating with the Elderly
Handling Hysterical Callers
Domestic Violence Case Studies
Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 - includes all course materials

Register Online at www.pei-911.com

HIRING RIGHT for 9-1-1, 3rd Edition

This four-week very comprehensive online course provides you with the tools and information you need to stop the revolving door of turnover and start hiring right! Informative and practical, this course takes you through each step in the hiring process from laying the foundation to making the final hiring decision.

PREREQUISITES:

This course is designed for all who conduct and/or are involved with the agency hiring process.

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Design and conduct an effective hiring and interviewing process.
- Write clear and concise job descriptions and other recruiting and hiring forms and tools.
- Understand how to use social media and other venues to recruit candidates.
- Design a Job Preview session.
- Design and conduct valid, reliable, AND legal behavior-based pre-employment interviews.
- Understand the legal pitfalls in the hiring process.
- Stop the revolving door of turnover and start hiring right!!

WHAT YOU WILL RECEIVE:

- Comprehensive 60+-page course textbook; 100 suggested interview questions for a
 Telecommunicator position; Sample Job Description and Self-Screening Questionnaire;
 Interview Rating Sheet; Interview Summary Sheet and Reference Check forms. PLUS links to
 examples of job ads and other recruitment tools used by various agencies.
- The ability to interact with your peers discover common problems find out what's working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you build your hiring process and tackle your turnover issues.
- Certificate of Completion awarding **20 training hours** upon successful completion of the course.

COURSE OUTLINE:

Week 1: Laying the Foundation

Conducting a Job Analysis
Writing the Job Description
Understanding Your Potential Workforce
Looking Within at Your Center Culture & Environment

HIRING RIGHT for 9-1-1, 3rd Edition, continued

Week 2: The Hiring Process – Planning, Recruiting & Testing

Creating Your Master Plan

The Recruiting Process

Narrowing the Field - Pre-Employment Testing

Week 3: The Interviewing Process - Planning, Conducting & Legal Requirements

Planning the Interview

Common Interview Question Types

Developing your Interview Questions and Interview Rating Sheet

Conducting the Interview

Common Errors to Avoid when Conducting the Interview

Dealing with the Problem Candidate

Legal Requirements

Week 4: The Hiring Process - Pulling it All Together

Interpreting the Interview Data

Conducting the Reference Check

Avoiding Legal Pitfalls in the Reference Check and Background Check Process

Screening Candidates Online Through Social Media

Records Retention Requirements

Making the Final Hiring Decision

Looking Within and The Final Word

Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 4 WEEKS VIA PEI-911 ONLINE.

\$409.00 - includes all course materials

Register Online at www.pei-911.com

STRESS: IT'S ALL IN YOUR HEAD

Public Safety Communications professionals work in one of the most stressful jobs in the world. This motivational three-week course will teach you how to deal with your job-related stress as well as how to deal with stress at home. Stress can take a terrible toll on your job performance and your health. If you are going to continue to perform your job at the highest level, you need to learn effective techniques for managing your stressors.

PREREQUISITES:

None

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Take an active role in the management of stress in your life.
- Identify and deal with sources of stress.
- Understand what modern medicine knows and doesn't know about healthy living.
- Understand the effects of critical incident stress and how to survive a critical incident.
- Realize the many benefits of reduced stress in your life.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what's working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn how to better manage job-related stress and stress at home.
- Certificate of Completion from the **Public Safety Group** awarding **8 training hours** upon successful completion of the course.

COURSE OUTLINE:

Week 1: What is Stress?

Definition of Stress Stress Reaction of the Body Sources of Stress

Week 2: Stress Management

Modern Medicine and Healthy Living Techniques for Stress Management Determining Your Strategy for Stress Management

STRESS: IT'S ALL IN YOUR HEAD, continued

Week 3: Critical Incident Stress

Effects of Critical Incident Stress How to Survive a Critical Incident Course Wrap-Up and Final Exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 – includes all course materials

Register Online at www.pei-911.com

SUICIDE INTERVENTION, 2nd Edition

This interactive three-week course educates public safety call takers in crisis intervention. Topics include suicide attitudes and facts, risk assessment of caller, risk assessment of responder, and call taker intervention.

PREREQUISITES:

Public Safety Communications Experience

BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand the attitudes and facts surrounding suicide.
- Understand and employ effective suicide intervention techniques.
- Understand how to assess the level of danger to the caller, responders and innocent people in the area.
- Handle suicide calls more effectively.

WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials build a support network of friends in like positions.
- One-on-one mentoring feedback and assistance from your instructor as you learn how to better handle suicide calls.
- Certificate of Completion from the Public Safety Group awarding 8 training hours upon successful completion of the course.

COURSE OUTLINE:

Week 1: Suicide Unwrapped

Suicide Attitudes
Suicide Facts and Notions
What is Suicide?

Week 2: Suicide Intervention

Suicide Warning Signs
Suicide Intervention
Suicide Intervention Do's & Don'ts
Assessing the Level of Danger

SUICIDE INTERVENTION, 2nd Edition, continued

Week 3: Special Situations

"I Work by Myself"
Internet Suicide Intervention
Cell Phone Suicide Intervention
Public Safety and Suicide
Military and Suicide
Suicide Call Case Studies
Course Wrap-up and Final exam

TUITION: THIS COURSE IS TAUGHT OVER 3 WEEKS VIA PEI-911 ONLINE.

\$245.00 – includes all course materials

Register Online at www.pei-911.com



2023 COURSE SCHEDULE

ACTIVE ASSAILANT, 6TH EDITION

January 23, 2023 – February 12, 2023 March 6, 2023 – March 26, 2023 May 8, 2023 – May 28, 2023 July 31, 2023 – August 20, 2023 October 16, 2023 – November 4, 2023 November 27, 2023 – December 17, 2023

BASIC TELECOMMUNICATOR TRAINING, 3RD EDITION

January 16, 2023 – February 21, 2023 March 13, 2023 – April 9, 2023

April 24, 2023 – May 21, 2023

July 17, 2023 – August 13, 2023

September 11, 2023 – October 8, 2023

October 16, 2023 – November 12, 2023

December 4, 2023 - December 31, 2023

BRING IT ON! 2^{ND} EDITION: SURVIVING AND SUCCEEDING IN THIS CRAZY, WONDERFUL PROFESSION

January 2, 2023 – January 22, 2023

February 6, 2023 – February 26, 2023

March 6, 2023 – March 26, 2023

April 3, 2023 - April 23, 2023

May 1, 2023 – May 21, 2023

June 5, 2023 – June 25, 2023

July 3, 2023 – July 23, 2023

August 7, 2023 – August 27, 2023

September 4, 2023 – September 24, 2023

October 2, 2023 – October 22, 2023

November 6, 2023 – November 25, 2023



2023 COURSE SCHEDULE, CONTINUED

BUILDING FOR EXCELLENCE, 4TH EDITION: MANAGEMENT AND LEADERSHIP TOOLS FOR 9-1-1 PROFESSIONALS

January 2, 2023 – February 12, 2023

February 6, 2023 - March 19, 2023

March 6, 2023 - April 16, 2023

April 10, 2023 – May 21, 2023

May 8, 2023 – June 18, 2023

June 19, 2023 – July 30, 2023

July 10, 2023 – August 20, 2023

August 14, 2023 – September 24, 2023

September 11, 2023 – October 22, 2023

October 16, 2023 - November 26, 2023

November 6, 2023 - December 17, 2023

CHALLENGING CALLERS, 3RD EDITION: COMMUNICATING WITH CHILDREN, THE ELDERLY AND THE MENTALLY IMPAIRED

January 2, 2023 – January 22, 2023

February 6, 2023 - February 26, 2023

March 6, 2023 - March 26, 2023

April 3, 2023 - April 23, 2023

May 1, 2023 – May 21, 2023

June 5, 2023 – June 25, 2023

July 3, 2023 – July 23, 2023

August 7, 2023 – August 27, 2023

September 4, 2023 – September 24, 2023

October 2, 2023 - October 22, 2023

November 6, 2023 - November 25, 2023

COMMUNICATIONS CENTER LIABILITY, 2ND EDITION

February 6, 2023 - February 26, 2023

May 1, 2023 - May 21, 2023

July 10, 2023 – July 30, 2023

September 18, 2023 - October 8, 2023

November 13, 2023 – December 2, 2023



2023 COURSE SCHEDULE, CONTINUED

COMMUNICATIONS TRAINING OFFICER. 4TH EDITION

January 2, 2023 – February 12, 2023

February 6, 2023 – March 19, 2023

March 6, 2023 - April 16, 2023

April 10, 2023 - May 21, 2023

May 8, 2023 - June 18, 2023

June 19, 2023 – July 30, 2023

July 10, 2023 – August 20, 2023

August 14, 2023 – September 24, 2023

September 11, 2023 – October 22, 2023

October 16, 2023 – November 26, 2023

November 6, 2023 - December 17, 2023

CRIMES IN PROGRESS, 2ND EDITION

January 30, 2023 - February 19, 2023

March 27, 2023 - April 16, 2023

May 29, 2023 – June 11, 2023

August 7, 2023 – August 27, 2023

October 23, 2023 - November 12, 2023

CULTURAL DIVERSITY, 2ND EDITION - RIPPED FROM THE HEADLINES

February 13, 2023 – March 5, 2023

March 13, 2023 – April 2, 2023

May 15, 2023 – June 4, 2023

July 24, 2023 – August 13, 2023

October 9, 2023 - October 29, 2023

CUSTOMER SERVICE

January 2, 2023 – January 22, 2023

March 20, 2023 – April 9, 2023

May 22, 2023 – June 11, 2023

August 14, 2023 - September 2, 2023

October 30, 2023 - November 19, 2023



2023 COURSE SCHEDULE, CONTINUED

DOMESTIC VIOLENCE, 2ND EDITION

January 9, 2023 – January 29, 2023

April 3, 2023 – April 23, 2023

June 5, 2023 – June 25, 2023

August 28, 2023 – September 17, 2023

October 2, 2023 – October 22, 2023

HIRING RIGHT FOR 9-1-1, 3RD EDITION

January 2, 2023 – January 29, 2023

March 6, 2023 – April 2, 2023

May 1, 2023 – May 28, 2023

July 3, 2023 – July 30, 2023

September 4, 2023 – October 1, 2023

November 6, 2023 – December 3, 2023

STRESS: IT'S ALL IN YOUR HEAD

February 27, 2023 – March 19, 2023

April 17, 2023 – May 7, 2023

June 26, 2023 – July 9, 2023

September 4, 2023 – September 24, 2023

November 6, 2023 – November 25, 2023

SUICIDE INTERVENTION, 2ND EDITION

February 20, 2023 – March 12, 2023

April 10, 2023 – April 30, 2023

June 12, 2023 – July 2, 2023

August 21, 2023 – September 10, 2023

September 25, 2023 – October 15, 2023

November 20, 2023 – December 10, 2023



PEI-911 Online ONLINE COURSE REGISTRATION FORM

(Complete one form per Student)

Student Name:		F			
Student Email Address:					
Agency Name:					
Street Address:					
City/State/Zip code:					
Phone number:		Fax number	:		
I would like to register for following	course(s): (Cl	neck (√) cours	se name & write-in se	ession start date)	
☐ Active Assailant	Class Sessi	on:		\$245.00	
■ Basic Telecommunicator				\$425.00	
☐ Bring it On!				\$245.00	
☐ Building for Excellence				\$435.00	
Building for ExcellenceClass Session:\$435.00Challenging CallersClass Session:\$245.00					
Communications Center Liability Class Session:\$245.00					
☐ Communications Training Officer				\$435.00	
☐ Crimes in Progress				\$245.00	
☐ Cultural Diversity	Class Session: \$245.00				
☐ Customer Service	Class Session: \$245.00				
☐ Domestic Violence	Class Session: \$245.00				
☐ Hiring Right for 9-1-1					
☐ Stress: It's All in Your Head	Class Session:\$245.00				
☐ Suicide Intervention				\$245.00	
PAYMENT INFORMATION:					
☐ Purchase Order#:		_ Credit Card	: □ Visa □ Maste	rCard Discover	
Name on Card:				_	
Card Number:					
Security Code:	(last 3 digits o	n back of card)	Expiration Date:		
Authorized Signature:					
Email receipt to: Name & email address:					
FAX REGIS	STRATION FO	ORM TO 386	-239-3513		



PEI-911 Online students are required to pay by credit card or agency purchase order at the time of course registration in order to secure their place in the class. Class size is limited, so please register early.

Students who wish to cancel their course registration should notify PEI-911 Online in writing.

If the cancellation request is received <u>six or more days before the course start date</u>, PEI-911 Online will remove the student from the course and refund the course registration, **less a \$50.00 cancellation fee.**

If the cancellation request is received <u>five or less days before the course start date, no refund will be given</u>. PEI-911 Online courses are repeated on a regular basis so if a student wishes they may transfer their registration to another course start date that is more convenient for their schedule.

PEI-911 Online reserves the right to cancel a course up to one day prior to the course start date. Should PEI-911 Online cancel a course, the student will be notified and given the option of transferring their registration to another course start date or receiving a refund of their course registration.

Should you have any questions please email info@pei-911.com

COMPUTER SOFTWARE/HARDWARE REQUIREMENTS

Recommended Browsers:

Desktop:

- Chrome
- Firefox
- Safari
- Edge

Note:

- The current version software does NOT support Internet Explorer 11.
- Safari 7 and below have known compatibility issues with current site software.

Mobile:

- Mobile Safari
- Google Chrome

Software Requirements:

- E-mail software or a Web browser capable of supporting email activity, including sending/receiving attached files.
- Antivirus software.
- Word processing software (e.g., Microsoft Word, WordPerfect, etc.).

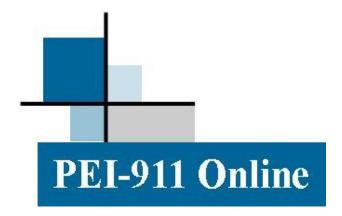


COMPUTER SOFTWARE/HARDWARE

REQUIREMENTS, CONTINUED

Hardware Requirements:

- Access to an IBM compatible or Macintosh computer system.
- High speed Internet access.
- Access to the online environment for at least 2 hours a week.
- An email account for sending and receiving electronic mail via the Internet



Profile Evaluations, Inc. (PEI) <u>www.pei-911.com</u> 386-239-3514

The Public Safety Group (PSG)
www.publicsafetygroup.com
919-569-0426

PROFESSIONAL TRAINING

FOR

PUBLIC SAFETY

COMMUNICATIONS PROFESSIONALS